



The CII Exams:

Planning Your Course of Study

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Relevant to Units ordered between January 1, 2018 and December 31, 2018

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Designation Requirements



Award for the Foundation Insurance Test

- (No Designation)
- FIT
- 6 CII Credits
- 100 MC
- 2 hours
- FIT covers six essential topics, including the insurance market, legal principles, procedures and the major classes of insurance.

Award in General Insurance

- W01 Exam
- 15 CII Credits
- Alternate to IF1
- CII (Award)
- 100 MC
- 2 hours

Award in Customer Service in Insurance

- CII (Award)
- W04
- 15 CII Credits
- 1.5 hours
- 50 MC based on 10 case studies

Certificate in Insurance

- 40 CII Credits
- IF1 or W01 or LM1 + LM2
- Cert CII
- 40 - 60 hours per unit
- MCQs, some with case studies
- Cert CII (London Market) – LM1, LM2 & LM3

Optional Cert Units

Unit	Credits
IF2 – General Insurance Business	15
IF3 – Insurance Underwriting Practice	15
IF4 – Insurance Claims Handling Process	15
IF5 – Motor Insurance Products	15
IF6 – Household Insurance Products	15
IF7 – Healthcare Insurance Products	15
IF8 – Packaged Commercial Insurances	15

Optional Cert Units

Unit	Credits
IF9 – Customer Service in Insurance	15
I10 – Insurance Broking Fundamentals	15
I11 – Introduction to Risk Management	15
GR1 – Group Risk	10
R05 – Financial Protection	10
Diploma/Advanced Diploma Courses	<=50

Diploma in Insurance

- Dip CII
- 80 – 120 hours per unit
- 120 CII Credits BUT
 - 90 Credits at Diploma or Higher
- M05
- M92/530 – Coursework + MCQs – 90 mins (25 Qs + 5 Case Studies)
- Exams – Three hours; 14 SA + 2 Case Studies or Essays (Phasing Out)
- Mixed Assessment – Coursework (10 Qs) + 50 MCQs (1 hr)

Optional Dip Units

Unit	Credits
M21 – Commercial Insurance Contract Wording	20
P61 – Life, Critical Illness and Disability Underwriting	30
P62 – Life, Critical Illness and Disability Claims	30
P63 – Long Term Insurance Business	25
P64 – Private Medical Insurance Practice	25
M66/ P-66 – Delegated Authority	25
M67/ P-67 – Fundamentals of Risk Management	25
M80 – Underwriting Practice	20

Optional Dip Units

Unit	Credits
M81 – Insurance Broking Practice	20
M85 – Claims Practice	20
M86/ P86 – Personal Insurances	20
M90/ P90 – Cargo and Goods in Transit Insurances	25
M91/ P91 – Aviation and Space Insurance	30
M93 – Commercial Property & Business Interruption	25
M94 – Motor Insurance	25
M96 – Liability Insurance	25

Optional Dip Units

Unit	Credits
M97 – Reinsurance	30
M98/ P98 – Marine Hull & Associated Liabilities	30
Other Unit Level Exams	≤ 50

Advanced Diploma in Insurance

- ACII
- Chartered: (5 years)
 - Insurer
 - Insurance Broker
 - Insurance Practitioner
 - Insurance Risk Manager
- Coursework (Except 590)
- 120 – 180 hours per unit
- CPD

Advanced Diploma in Insurance

- 290 CII Credits, BUT
 - 205 at Dip or Above, AND
 - 150 at Adv level

Including:

- 820 – Advanced Claims (30)
- 930 – Advanced Insurance Broking (30) OR
- 960 – Advanced Underwriting (30)

Other Adv Units

Unit	Credits
530 – Economics and Business	30
590 – Principles of Takaful	30
945 – Marketing Insurance Products and Services	30
990 – Insurance Corporate Management	30
991 – London Market Insurance Specialization	50
992 – Risk Management in Insurance	30
993 – Advances in Strategic Risk Management	50
994 – Insurance Market Specialization	50

Other Adv Units

Unit	Credits
995 – Strategic Underwriting	30
996 – Strategic Claims Management	30
997 – Advanced Risk Financing and Transfer	30

Fellowship

- FCII
- 3 years CPD after ACII
- Business Ethics Programme
- Major Achievement
 - Another Qualification, Research Paper, Dissertation, Published Works
- Statement of Personal Development

Choosing Courses



Where Do We Go From Here

- Start with 290 and go backwards
- Pay special attention to mandatories
- Credit for prior learning
- Choose “progression” courses
- Look for courses which interest you
- Career advancement

Exercise

- 290 Credits
 - M05: 25
 - M92: 25
 - 820 or 960: 30
 - M85 or M80: 20
 - IF1: 15
 - IF3 or IF4: 15

ACII 2020 Game Plan

- October 2018: M92 (Business & Finance) & M05 (Law)
- November 2018: 530 (Economics & Business)
- December 2018: 945 (Marketing)
- January 2019: 990 (Corporate Management)
- February 2019: 992 (Risk Management)
- March 2019: 820 (Advanced Claims)
- October 2019: M67 (Risk Management) & M85 (Claims)
- April 2020: M96 (Liability) & M86 (Personal)

Do's and Don'ts



Handy-Dandy Table

DO

- Look out for conflicts!!
- Check your learning statement after each set of results
- Plan effectively
- Have an accountability partner
- Review the syllabus for the course
- Ask your colleagues questions!

DON'T

- Choose courses simply because someone has the textbook already
- Study in groups
- Limit yourself to CII, your employer, or even to insurance
- Share the answers to your assessments/coursework
- Use a designation you do not have

Bonus!

Study Tips



Multiple Choice Exams

- Studying is as simple as 1...2...3
- Know your learning style
- Think of the answer before looking at the choices
- Attempt the MC after your assessment is submitted
- Practice questions in exam conditions
- But don't abandon the text!

Coursework

- Review and memorize the 3 prompts
- Highlight the relevant parts of the question
- Answer the questions as you read through text
- Re-read the text and “flesh out” answers
- Obtain real-life examples (with references)
- CII Library
- Submit! 😊

Coursework Example:

- 530 Specimen Question:
 - Provide a brief context for an insurance organisation or a division of an insurance organisation with which you are familiar. For this organisation or division of an insurance organisation:
 - Explain how business performance is measured in a competitive market.
 - Analyse how appropriate risk management techniques contribute to business performance.
 - Make recommendations, based on your analysis, to improve risk management and the measurement of business performance.

References

- www.cii.co.uk

BEST RESOURCE!

Utilize the wealth of information available to members

- None of this work is mine, please don't sue me!

About the Presenter

- Started JSJ January 2011
- Ordered my textbooks December 2011
- Took two courses April 2012: IF1 & IF3
- October 2012: IF6, IF8 & P92
- Two exams each session: April 2013, October 2013, April 2014, October 2014
- Awarded ACII December 2014
- Chartered Insurance Practitioner Jan 2016
- Crawford Prize (Overseas) 2015
- Awarded Scholarship from BFSB/IIB
- Associate in Captive Insurance Designation (ACI) (2015-2016)
- Took P85 & 820 in 2015